

Marv knows that figure will continue to grow. The expansion of the business led to a move in 1993 to Bonaparte Drive and a much larger facility, close to the bypass. In 2003 they made the move to their sparkling new business home on American Road. The size is huge and the design is very well thought out. It is one of a very few dealerships that can truly state they have a museum and it is a sight to see. Another pleasing sight is the service area, which is spotlessly clean and air conditioned.

Marv and D. J. have capitalized on the Harley-Davidson brand to stock thousands of accessory items that cater to both motorcycle owners and those who will never ride on one. He has also met special customer needs through his modification of Harley-Davidson motorcycles with trike kits. As a result, his customer base has spread into many states as these units serve a genuine need for those who enjoy biking and like the extra comfort and stability that a trike provides.

The business has grown from three folks to a team that numbers almost forty. It started with a family and, in many respects, everyone at the **Harley-Davidson Sales & Service, Inc. of Napoleon** is family. Customers are made to feel a part of this as well, and they return. Even if you are not a motorcycle enthusiast, this is a must place to visit. Their museum is one of a kind and sure to please. Take time to browse through the expansive retail area, chocked full of Harley-Davidson merchandise and clothing. It is a virtual shopping experience.

Note: The last three Beacon articles and perhaps more to come, have focused on long time retail businesses and Chamber Members that have had records of success and growth. My purpose in featuring them is to share some of their history and key elements of success, which in each case, is a focus on the customer.

- **Chair Andy Anderson**

**A Special note of thanks:
To the Seniors in the Hope
Services Senior Program...**

**Thanks for assembling the
Chamber Beacon the last 3
issues!**

You're doing a wonderful job!

Calendar of Chamber Events

October 5 – Business After Hours * sponsored by **JBS Office Solutions @ Spenglers** 5-7PM

October 12 – Christmas Parade Subcommittee Meeting @ Chamber office 830AM

October 18 – Membership Committee @ Chamber office 1130AM

October 18 – Annual Meeting Subcommittee Meeting @ Chamber office 12 noon

October 19 – Chamber Autumn Wine and Beer Tasting @ **George's Furniture and Bedding** – 5-7PM

October 24 – Board of Directors Meeting @ Chamber office 7AM

October 26 – Chamber Annual Meeting “Taste of Henry County” @ Napoleon Moose Lodge 11-1PM

New Members

Our new Chamber Members for the month are **Manpower** and **Colleen Phillips**. Welcome to our new Members. More on them in our next edition!

Henry County Farmers Market Has Great Year!

The Henry County Farmers Market (run by the Napoleon/Henry County Chamber) is moving into the final weeks of a great season. Each Saturday morning, vendors line up in front of the Courthouse on E. Washington Street.

This time of the year, you will find the highest quality, locally grown produce – everything from hot peppers to apples – local honey, homemade cookies, gourds and pumpkins...and a whole lot more.

We're very proud of our local producers who come out each week. Stop by on a Saturday morning and eat right! The fresh tastes and fresh colors will hit the spot every time.