

The new Chamber Embarq program features significant savings in Internet offerings for your business.

If you choose Embarq Business-Class High Speed Internet you will receive Free Professional Installation and a Free Wireless Router – a **\$300 value!** With a Two Year agreement on a 1.5 Mbps plan or higher, you will also receive **one month of service free.**

If you choose the Embarq Integrated T1 Bundle you will receive a **\$250 one time discount** with a Three Year agreement. The bundle combines your local and long distance on one T1 facility.

For more details on these exciting new savings opportunities or any of our other Member Benefits – contact the Chamber office at (419) 592-1786.

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Member Bob "Mr. Happy" Moyers, has asked us to remind Chamber members to observe National Forgiveness Day (Oct. 25) by taking time to practice forgiveness by removing any bitterness from their hearts and declaring the day a great day.

A Forgiveness Prayer and a Poem Of Forgiveness can be viewed by visiting www.unconditionallovelive.com and clicking on National Forgiveness Day. COUL of Liberty Center is the founder of the national event.

Holidays Coming – Are You on the “Chamber Dollar” List?

Preparations are being made at businesses all over Henry County for the upcoming Thanksgiving and Christmas seasons. One important (and FREE) way to bring customers in is to be included on the Chamber’s list of locations accepting “Chamber Dollars” gift certificates. We’ve included the current sheet in this issue of the “Chamber Beacon”. Take a

look at the list – if you aren’t on there and you would like to be...simply let us know and we will include you immediately.

Each year, the Chamber Dollar program keeps over \$100,000 in business spent locally. Companies, organizations and individuals purchase these Chamber Dollars for those on their lists. It’s a great program designed by the Napoleon/Henry County Chamber to keep business local!

The Last Word

The season has officially changed to Fall and that means the snow and ice are not far behind. Unfortunately, Henry County and Napoleon are facing a dire situation as of printing time. Both the City and the County are without a new contract to purchase road salt that would keep our roads clear.

We’re not alone here in Henry County, many communities are facing the same problem. Double and triple the prices paid last year. No bids received after multiple requests for bids. Towns around the Midwest are facing some desperate straits.

In talking with people from the City and the County, there are some supply shortages out there – but nothing that would require the great jumps in cost and the lack of bids. The Ohio Municipal League is adamant that affordable road salt is not a public option – it is a public necessity to keep our communities functioning.

I’m not an expert on the supply and demand forces in the salt market, but I do know Ohio is a leader in the production of salt (over 2 ½ million tons each year from under Lake Erie). How is it that there is a major shortage for our communities here at home?

We plan on keeping a close eye on this developing situation. The administration of the City and County continue working hard every day searching for options to keep our roads open this Winter – lets hope level heads prevail in the Salt industry. For all of our sakes. Battling Mother Nature in Winter without all of our tools would be fighting a losing battle.

- **Executive Director Joel Miller**

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Just a reminder – JBS Office Solutions has moved – they are now located at 134 W. Washington in Napoleon!